

Communication: What's Your Style?

Rank each set of four adjectives across the rows, with 4 Being "most like me" and 1 being "least like me." Record your numbers next to the word. When you've completed all rows, tally your score for each column and enter it at the bottom.

COLUMN ONE	COLUMN TWO	COLUMN THREE	COLUMN FOUR
Take charge	Takes risks	Loyal	Deliberate
Self-Reliant	Visionary	Undemanding	Controlled
Assertive	Motivator	Good listener	Reserved
Competitive	Verbal	Avoids conflict	Predictable
Enjoys challenges	Avoids Details	Enjoys routine	Practical
Decision maker	Enjoys change	Dislikes change	Detailed
Goal driven	Group oriented	Deep relationships	Persistent
Enterprising	Fun Loving	Nurturing	Orderly
Determined	Creative	Even Keel	Discerning
Firm	Energetic	Tolerant	Analytical
Bold	Promoter	Thoughtful	Precise
Purposeful	Like variety	Adaptable	Factual
Prefer to lead	Mixes easily	Sympathetic	Inquisitive
Adventurous	Optimistic	Patient	Scheduled
"Let's do it now!"	"Trust me, it'll work out!"	"Let's keep things the way they are."	"How was it done in the past?"
SCORE:			

Transfer your totals from each column to the chart below by writing in the number at the appropriate place on the chart. Once you've transferred your numbers, identify which is your predominant style, which is second, etc.

D/Driver	I/Influencer
<div style="display: flex; justify-content: space-between;"> 56 56 </div> <div style="display: flex; justify-content: center; align-items: center; height: 150px;"> 28 28 </div>	<div style="display: flex; justify-content: space-between;"> 56 56 </div> <div style="display: flex; justify-content: center; align-items: center; height: 150px;"> 28 28 </div>
<div style="display: flex; justify-content: space-between;"> 56 56 </div> <div style="display: flex; justify-content: center; align-items: center; height: 150px;"> 28 28 </div>	<div style="display: flex; justify-content: space-between;"> 56 56 </div> <div style="display: flex; justify-content: center; align-items: center; height: 150px;"> 28 28 </div>
C/Conscientious	S/Steady

EXAMPLE

Transfer your totals from each column to the chart below by writing in the number at the appropriate place on the chart. Once you've transferred your numbers, identify which is your predominant style, which is second, etc.

